# Meeting Procedures

- This meeting is being recorded, including all audio, video, and all visible names and numbers. All members of the public who wish to comment during this meeting must correctly identify themselves prior to speaking.
- LADOT will give a presentation of its Disadvantaged Business Enterprise Goal. Following the presentation, the public comment period will be opened.
- At that time, those joined through Zoom software may use the raise hand function to be recognized. Those on the phone will press \*9 to be recognized.
- At any time, attendees may use the Chat feature to communicate any issues with audio or video to the moderator.





# Disadvantaged Business Enterprise (DBE) Goal FFY 2022-2024

Angela Trinh
Transit Services
LADOT





# What is a DBE goal?

- Comply with 49 CFR Part 26 "Participation by Disadvantaged Business Enterprises (DBE) in Department of Transportation Programs"
  - Recipients of US DOT FTA grant funds must establish a DBE program, set a DBE goal, and report on DBE attainment for FTA-assisted contracts
- Effective October 1, 2022 September 30, 2024 (FFY 2022-2024)
- Consult stakeholders on the DBE goal and methodology





# **Proposed DBE Goal**

- DBE Goal: 1%
- Total FTA funding: \$3,634,381
- Two FTA-assisted projects
  - Solar Real-time Bus Arrival Signs: \$418,404
  - Maintenance Facility Upgrades: \$3,215,977
- Race-neutral: 0%, Race-conscious: 1%





# DBE Goal and Methodology

Identify DOTassisted contracting opportunities Determine and adjust base figure for relative DBE availability Determine
DBE
attainment
through raceneutral &
raceconscious
means

Publish goal & consult with stakeholders on DBE goal and methodology

Submit DBE goal to FTA by September 30, 2021

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# FTA-Assisted Contracting Opportunities

- Solar Real-Time Bus Arrival Signs: \$418,404
- Maintenance Facility Upgrades: \$3,215,977





# Solar Real-Time Bus Arrival Signs

- \$418,404
- 170 solar-powered, real-time bus arrival information signs
- Select bus stops along central LA DASH routes
- To enhance DASH performance and provide equitable and affordable access to information, transit service, and advanced technologies
- BAVN ID number 200454







# Maintenance Facility Upgrades

- \$3,215,977
- 454 E Commercial Street
- Install 15 high-powered electric bus chargers and associated electrical equipment, charger management system





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# Base Figure of Relative DBE Availability

- California Unified Certification Program (UCP) database (2021)
- U.S. Census County Business Patterns (2018, 2019)

```
Base Figure = Ready, Willing, and Able DBEs

All Ready, Willing, and Able Firms
```





# DBE Relative Availability or Base Figure

		А	В	A/B = C
NAICS		DBEs	All firms	Base
code	NAICS description	firms (#)	(#)	figure
Solar Bu	s Arrival Signs			
339950	Sign manufacturing	14	274	0.051
Maintenance Facility Upgrades				
	Electrical Apparatus and Equipment, Wiring			
423610	Supplies, and Related Equipment	70	1,002	
	Switchgear and Switchboard Apparatus			
335313	Manufacturing	0	19	
335999	All other miscellaneous electrical equipment	10	55	
Maintenance Facility Upgrades Total		80	1,076	0.074

## Weighing the Projects

Project	FTA dollars	Weight	
Solar Bus Arrival Signs	\$ 418,404	0.115	
Maintenance Facility Upgrades	\$ 3,215,977	0.885	
Total	\$ 3,634,381		

Weighted Base Figure = Base Figure x Project Weight

## Total the Weighted Base Figures

#### Weighted Base Figure = Base Figure x Project Weight

		А	В	A/B = C	D	$C \times D = E$
NAICS		DBEs	All firms	Base	Project	Weighted
code	NAICS description	firms (#)	(#)	figure	weight	base figure
Solar Bus Arrival Signs						
339950	Sign manufacturing	14	274	0.051	0.115	0.59%
Maintenance Yard Upgrades						
	Electrical Apparatus and Equipment, Wiring					
423610	Supplies, and Related Equipment	70	1,002			
	Switchgear and Switchboard Apparatus					
335313	Manufacturing	0	19			
335999	All other miscellaneous electrical equipment	10	55			
Mainten	Maintenance Yard Upgrades subtotal		1,076	0.074	0.885	6.58%
Total						7.17%

## Overall DBE Goal

```
Overall DBE Goal = Weighted Base Figure Solar signs + Weighted Base Figure Maintenance upgrade
```

= 0.59% + 6.58%

= 7.17%





# Adjusting the Base Figure

- Past participation
- Evidence from disparity studies
- Statistical disparities related to financing, bonding, and insurance
- Data on employment, self-employment, education and training, and union apprenticeship programs
- Other relevant data





## **Past Participation**

- Past participation of DBEs on LADOT projects
- Past projects:
  - FFY 2019-2021: \$18,015,553
    - Streetscapes Central Ave.: \$339,428
    - San Fernando Bikepath Phase III: \$18,388,000
  - FFY 2016-2018: \$190,000
    - Streetscapes Glassell Park Transit Pavilion: \$190,000





# **Past Participation**

Period	Attainment
FFY 2021	Total dollars awarded: \$0 Percentage awarded to DBEs: 0%
FFY 2020	Total dollars awarded: \$0 Percentage awarded to DBEs: 0%
FFY 2019	Total dollars awarded: \$15,049,828 Percentage awarded to DBEs: 7.8%
FFY 2018	Total dollars awarded: \$0 Percentage awarded to DBEs: 0%
FFY 2017	Total dollars awarded: \$190,000 Percentage awarded to DBEs: 59.2%





# **Past Participation**

	DBE		
Year	participation		
2021	0.0%		
2020	0.0%		
2019	7.8%		
2018	0.0%		
2017	59.2%		

Rates sorted
high to low
59.2%
7.8%
0.0%
0.0%
0.0%

Median

Adjusted Base Figure = (7% + 0.0%)/2 = 3.5%





# Relevant Disparity Studies

- Metro (2017) Disparity Study found that:
  - Minority- and women-owned businesses in Los Angeles County and California do not have the same access to financing, bonding, and insurance as non-Hispanic white men and businesses owned by non-Hispanic white men
  - Certain minority groups and women face barriers related to human capital, financial capital, business ownership, and business success in Metro study area





## Other Relevant Data

- Maintenance Facility Upgrades Project
  - Procurement from a state schedule with set vendors and prices
  - State held the open bid and award to create a purchasing schedule
  - 0 DBEs adjusts the Overall goal to 0.59%





# **Other Relevant Data**

				, , ,		
		А	В	С	D	$C \times D = E$
		DBEs	All			Weighted
NAICS		firms	firms	Base	NAICS	base
code	NAICS description	(#)	(#)	figure	weight	figure
Solar Bus Arrival Signs						
339950	Sign manufacturing	14	274	0.051	0.115	0.59%
Maintena	ance Yard Upgrades					
	Electrical Apparatus and					
	Equipment, Wiring Supplies, and					
423610	Related Equipment	0	1002	0.000		
	Switchgear and Switchboard					
335313	Apparatus Manufacturing	0	19	0.000		
	All other miscellaneous electrical					
335999	equipment	0	55	0.000		
Maintenance Yard Upgrades subtotal		0	1076	0.000	0.885	0.00%
Total						0.59%





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# Race-Neutral (RN) and Race-Conscious (RC) Participation

- Relative RN Attainment = RN Attainment / Overall DBE Achievement
   \$0/\$1,167,373 = 0%
- Absolute RN Attainment = Relative RN Attainment x Proposed Goal
   0% x 1% = 0%
- RC Split = Proposed Goal Absolute RN Attainment
   1% 0% = 1%
- Race-neutral: 0%, Race-conscious: 1%





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## Publish Goal & Consult with Stakeholders

- Collect public comment on the goal through September 7, 2021
- Submit DBE goal to FTA by September 30, 2021
- Submit any DBE goal revisions to FTA as needed and post to <a href="https://www.ladottransit.com/dbe/">https://www.ladottransit.com/dbe/</a>





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### Comments

- Is there anything else LADOT can consider in its DBE methodology?
- Do you have any other comments on the DBE goal?





## **Public Comment**

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- Please wait for the moderator to let you know it's your turn to speak.
- Comments may also be submitted through the Chat or Q&A features.





#### Comments

Public comments and questions may be submitted to:

- LADOT Transit Customer Service Center 201 North Los Angeles St. #16, Los Angeles, CA, 90012.
- (213, 310, 323 or 818) 808-2273
- info@ladottransit.com

DBE Goal available at <a href="https://www.ladottransit.com/dbe/">https://www.ladottransit.com/dbe/</a>

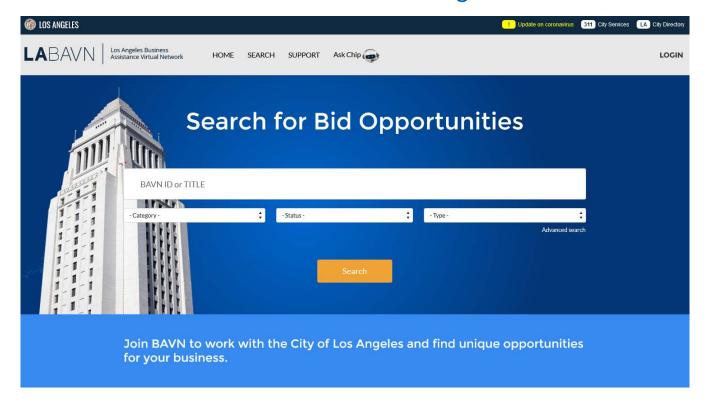




# Doing Business with the City of Los Angeles

Los Angeles Business Assistance Virtual Network (LABAVN)

www.labavn.org







#### Resources

- DBE certification: <a href="https://bca.lacity.org/certification-program-description">https://bca.lacity.org/certification-program-description</a>
  - https://lacity.diversitysoftware.com/
- Bonding assistance: <a href="https://imwis.com/services/contractor-bonding-development-programs/">https://imwis.com/services/contractor-bonding-development-programs/</a>
- Training: contracting with the city
  - Contractor Development And Bonding Program
  - Bureau of Contact Administration



